

Of General Interest

THE N. A. R. D. CONVENTION AT CINCINNATI.

The Convention of the National Association of Retail Druggists held at Cincinnati last month was one of the most successful gatherings in the history of our sister organization.

The address of President Merritt at the opening meeting of the Association was one most thoughtful, and it advanced progressive ideas upon the vital questions before the trade. He announced an increase of four thousand dollars in receipts over the previous year and a considerable increase in membership of the Association. He scored the indifference and apathy which many druggists show to organization work and declared that the prerequisite to membership in the N. A. R. D. was "MANHOOD." He analyzed the recent decision of the U. S. Supreme Court regarding price-protection and called attention to ways by which that decision could be neutralized. He suggested the consignment plan, the cooperative plan and the probable workings of the laws recently passed in New Jersey. He declared the cooperative plan to be most effective. He said that Price-Protection was the paramount issue of the day in drug-affairs and that every effort should be made to secure through national and state legislation, "a just protection of retail prices."

He paid a strong and fitting tribute to the work of the National Drug Trade Conference and thanked the members of that conference for their earnest and unselfish labors in behalf of the trade. He approved the Sherley Law, but was outspoken in his condemnation of the Owen bill to create a national department of Health. He scored the dispensing doctor and said that the better class of physicians would assist in the effort to abolish that evil. He suggested as remedies, that physicians who dispense should be required to furnish their patients with a prescription of the drugs administered to them, and that in case of the death of one of their patients that some other person should certify the cause of death.

He condemned itinerant vending and suggested ways to limit and ultimately to abolish it. He called attention to the absurdity of States, whose laws required the qualification of pharmacists, having uneducated men acting as pharmacists in their public institutions. He urged a greater and a closer union among druggists to fight the chain-store evil, which he declared there was reason to believe was backed by the Standard Oil and Tobacco Trusts. He referred to the National Druggists' Home as "worthy of the support of every druggist in the United States," but advised a conservative policy in handling that question. He called imperative attention to the necessity of changing the fiscal policy of the Association and recommended the removal of the offices of the Association to some smaller city, where overhead charges could be cut, but said that the growing importance of national legislation suggested the Capitol City as the proper location for the headquarters of the Association. He closed with words of thanks for the honor conferred upon him and for the support given him by all the officers of the Association.

The Report of the Executive Committee placed Price-Protection to the front and their prime recommendation was that state legislation regarding the same should be sought along similar lines to the New Jersey law. It declared that the "N. A. R. D. was ready for war" and that "it possesses a power which if constantly and persistently employed will break down the barriers behind which the majority of proprietary manufacturers hide their indifference to our appeal." It condemned the attitude of the wholesalers to the retail trade and said, "We must hereafter disregard them and learn to travel in single harness." It called attention to the efforts of some manufacturers to secure "a more fraternal cooperation with the retailer," and said that "the wise manufacturer and proprietor" is farsighted enough to recognize that cooperative manufacturing and buying are important factors in business and shows cooperative bodies

favors which are denied to small retailers. It spoke in praise of the Propaganda Work of the Association and the Committee on National Legislation, and it found reason for congratulation on the increase of membership of the Association during the past year. It spoke in warm and appreciative terms of the fraternal relations existing between the N. A. R. D. and the A. Ph. A. and other kindred organizations. It stated the determination of the committee to force the principle of Price and Profit Protection at once and to discover the reason why the appeals of the retailers have been ignored, while those of the wholesalers have been listened to and their wrongs adjusted.

The Report of the Committee on National Legislation was a document of intense interest to every pharmacist, and it is difficult to make an abstract of it which will properly show forth the important matters which were so intelligently discussed in it. In its opening it called attention to the changes in the times and to a general demand of the people for a "clearer definition of powers and if need be a constitutional reconstruction in order that Government shall be for all the people and not be simply transferred from control of certain classes to certain other classes." It called attention to the increased restrictions of the laws and said that never before had the government been so largely concerned with "the things that men live by and with," and it prophesied that within a few years the national control of alcohol, even to its production, will become one of the greatest of issues in national legislation. It contrasted the efforts of the labor unions, the trusts and the farmer's granges to influence legislation with the work of the druggists and said of the latter, that it was work of "organization tyros." The report reviewed the recent decisions of the Supreme Court and summed up its review with the statement that, "there seems to be no legal bar to an absolute fixing of re-sale prices by the manufacturer, so long as he deals directly with his retail distributors without the aid of wholesalers or other middlemen, or otherwise retains the title to his goods in good faith and further provided that he confines his contracts solely to the consideration of prices and so forth concerning his own goods." It contended that price-protection has never had a more progressive year than the one just closing, and declared that where the druggists had stood alone in the past in

its support, that today the question of price-protection is the supreme national issue. It gave a qualified approval to the Freericks-Clapp bill, but said it did not go as far as it should in its demands. It discussed the "variability, contrasts and contradictions" of the decisions of the courts and said that the dissatisfaction engendered by these decisions made it "clearly perceptible that we are in the midst of an economic revolution, in which the foundations of our government bid fair to be relaid." The Narcotic Bill was exhaustively discussed in the report and it said that "it offers good evidence of the effectiveness resulting when the representatives of openly and honestly organized business co-operate with the government." It suggested that the sale of habit-forming drugs, vaccines and serums may be made a government monopoly as well as the sale also of tobacco, in the near future. It predicted the passing of the bill to advance the rank and pay of army pharmacists at the next session of Congress. It condemned the assumption of power by the Postmaster General to make changes in the rates and weight-limits of the Parcel Post Regulations and said that that power is being used for the special benefit of classes. It called upon the members of the trade to use every effort to restrict the manufacture of prison-made goods to those used exclusively in such institutions. The report favored one-cent postage, took a middle-ground upon the tariff and the income-tax, and advised that the Association be very tactful in its opposition to any proposed liquor-laws and made a protest against the classifying of retail druggists as "liquor-dealers."

The Secretary's report showed that forty-five states were represented in the Association, there being an increase of thirteen affiliated associations over the number of last year. The Treasurer's report showed a balance on hand of \$8,170.83 and an indebtedness to the Association for dues of \$21,443.75. The report of the Director of Publicity showed the net earnings of the JOURNAL for the past year to have been \$19,413.35. Other reports were received from various committees; the report of the telephone committee showing that the druggists of Chicago are supplied with an improved form of coin safety device superior to that in use in any other city. The Report of the Committee on National Legislation was the subject of warm discussion by the conven-

tion. Two reports were submitted to the body; the report of the minority objecting to the proposed bill recommended by the majority, because of its exemption of dispensing physicians from the keeping of records of sales; the requirement that pharmacists must have knowledge of the registry of physicians under the act; to the sale of preparations containing minimum quantities in inter-state commerce, and it also raised the question of the constitutionality of certain sections of the bill. After an extended discussion, the convention adopted all of the recommendations of the minority report with the exception of the second, and the report was then referred to the Committee on Resolutions.

The Flood Relief Committee reported a total amount received from all sources of \$10,141.35 and that assistance had been given to twenty-six members and ten non-members directly from that fund. Besides this immediate financial relief, the committee had served these sufferers by securing the replacement of damaged goods to such an extent as to make the total amount of relief figure the tidy sum of \$75,000. The Report of the Finance Committee was in the main approved, the only dissenting vote being upon their recommendation to establish a N. A. R. D. union-label. The Propaganda session on Thursday evening was a very interesting meeting. The principal address was made by Mr. Otto E. Bruder, the Director of Propaganda of the Association. He laid great emphasis upon the need of the repeal of Section 7 of the Food and Drugs Act, which section allows a medicinal preparation to vary from the standard if such variation is stated upon the label. Remarks were also made by Messrs. Anderson, Hynson, Winter, Campbell and Wallace.

The entertainment features of the meeting were very complete. On Sunday a trolley-ride about the city was given to the early arrivals. On Monday evening the Association was welcomed to the city by Mayor H. T. Hunt, President Charles Ehlers of the Ohio Valley Druggists' Association and Prof. John Uri Lloyd of the Ohio State Association. Mr. Charles H. Huhn responded to the address of the Mayor and Mr. J. T. Hartigan to those of the societies. The address of President Frank F. Ernst, of the Boston Association, in memoriam of J. Arthur Bean was a tribute which fittingly expressed the sorrow of the Association at the

loss it had sustained in the sudden passing away of one who had been a loyal worker in the pharmaceutical field. Mrs. Jessie F. Waterhouse spoke eloquently for the Women's Organization; Mr. Wallace referred to the cordial relations existing between the A. Ph. A. and the N. A. R. D., and Mr. Woodruff spoke for the Manufacturers of Medicinal Products. At the adjournment of this session the President's Reception and Ball brought together the delegates in a social way. Tuesday morning the ladies were the participants in a trolley-ride to the French Bros. Dairy Farm at Lebanon, and that evening occurred the reception to the President and officers of the W. O. N. A. R. D. in the parlors of the Hotel Sinton. On Wednesday evening the members were taken to the Zoological Garden, where, after an elaborate banquet had been served, a most delightful rendition of Shakespeare's Twelfth Night was given by the pupils of the Schuster Dramatic School. This entertainment was furnished by the American Druggists' Fire Insurance Co. On Friday the Association was the guest of the William S. Merrell Chemical Co. of Cincinnati, at a barbecue at Coney Island, and it may be safely said that all those who participated in this excursion enjoyed its many novel features. The final meeting of the Association was held in the banquet-hall of the Park and the Committee on Nominations made their report of nominations for officers for the ensuing year. The nominations were: President, James F. Finneran, Boston, Mass.; First Vice-President, Sol A. Eckstein, Milwaukee, Wis.; Second Vice-President, J. C. Schnuerer, Cleveland, O.; Third Vice-President, R. J. Frick, Louisville, Ky.; Treasurer, Grant W. Stevens, Detroit, Mich.; Secretary, Thomas H. Potts, Chicago, Ill.; Executive Committee, for three years, Samuel T. Henry, Philadelphia, Pa., and James P. Crowley, Chicago, Ill.; for two years, M. A. Stout, Bluffton, Ind. These nominees were elected by the Association and they were immediately installed into office. Mr. Finneran in expressing his appreciation of the honor conferred upon him, spoke of the great value of organization in securing results and sincerely thanked the members for their expression of confidence in his ability to lead them during the coming year. The other elected officers accepted their distinctions with appropriate words of thanks and pledged their best efforts to the work of the

Association. At the conclusion of these exercises Mr. Lee M. Pedigo was called upon to voice the thanks of the Association for their entertainment in the Queen City, which duty he performed in eloquent and fitting words. On the disembarkation of the delegates at the city-landing, the druggists of Cincinnati and their ladies formed a lane through which all the visitors passed for a warm handshake and kind words of farewell.



THINGS SAID AND DONE AT RECENT STATE ASSOCIATION MEETINGS.

CONNECTICUT.

The address of President S. A. Miller, delivered before the thirty-seventh annual convention of the Connecticut Pharmaceutical Association, held at the Hotel Pembroke, Woodmont, on June 11-12, discussed the legislative work of the Association, spoke in high appreciation of the work of its Legislative Committee and deplored the apathy of the members in relation to legislative affairs. It emphasized the necessity of keeping in touch with legislators and of the injury which proceeds from neglect of this important duty. It laid particular stress upon the failure of the Association to secure the repeal of Sect. 16 of the laws, and said this non-success was caused by the lack of support from the druggists of the small towns. It praised the work of the Board of Pharmacy in prosecuting those who had violated the provisions of the Pharmacy laws. It referred approvingly to the establishment of the House of Delegates and the Women's Section of the A. Ph. A. and noted the request of the Trustees of the National Druggists' Home for the appointment of a standing committee of three to assist in its supervision. It contained recommendations suggesting the advocacy by the Association of legislation transferring the responsibility for damages from a proprietor to the one actually making the error which caused the injury; that inspections should be made by State officers of the medicines carried in stock by dispensing physicians, and that physicians be placed on the same plane as druggists in the sale of medicines. It spoke in high appreciation of the support which the President had received from his fellow-officers and the committees of the Association, and pledged his best efforts to its future work.

NORTH CAROLINA.

The city of Newbern was the gathering-place for the members of the North Carolina Association for its thirty-fourth annual meeting, held on the 11th, 12th and 13th of June last. The assemblage was called to order by Vice-President C. P. Harper, of Selma, in the absence of President J. G. M. Gordon, of Clayton.

Mr. E. H. Meadows welcomed the Association to the city and Mr. C. P. Harper spoke in response. Addresses were also made by Dr. R. V. D. Jones and Mr. F. W. Hancock, the Secretary-Treasurer of the N. C. Board of Pharmacy. Mr. Hancock is a charter member of the Association and has attended thirty-three of its thirty-four annual meetings of the organization. Wednesday evening the members were the guests of Local Secretary C. D. Bradham and his wife at a reception given at their charming home. On Thursday, President Gordon delivered the annual address to the Association, in which he reviewed its activities and offered many suggestions for future reforms in the profession. Among the questions he discussed were "Sunday Closing" and "Higher Education." The papers read at the meeting were "Store Salesmanship and Nomenclature," by E. H. Roth, of Asheville; "Some of the Beauties of Pharmacy," and "The Relations of the Pharmacist and the Physician," by E. L. Tarkington, of Wilson; "Historical Sketch of Samuel Johnston Hinsdale" and "Formaldehyde and Permanganate Disinfectants," by Prof. E. V. Howell, of Chapel Hill; "Suggestions to Increase Interest in the Sales of Disinfectants," by Eugene Rimmer of Tarboro; "Analysis of Tea," by F. H. Lunn, of Winston-Salem, and "Analysis of Coffee," by C. L. Cox, of Warsaw. The officers elected for the ensuing year were: President, C. P. Harper, of Salem; Vice President, First, G. C. Goodman, of Mooresville; Second, E. L. Tarkington, Wilson; Third, E. G. Birdsong, Raleigh; Secretary, J. G. Beard, Chapel Hill; Treasurer, G. E. Burwell, Charlotte; Member Board of Pharmacy, F. W. Hancock, Oxford. It was voted to hold the next annual meeting at Hendersonville on the 17th, 18th and 19th of June next.

TENNESSEE.

The twenty-eighth annual meeting of the Tennessee Pharmaceutical Association was held at Memphis, July 8-10 last. The address of the President, Ernst C. Finch, of

Waverly, was one which dealt with many questions of the day in a lucid and a forcible manner. He congratulated the members on the advancement of the Association from one of feeble strength to that of being "one of the most powerful and successful state associations in the Union." He urged in no uncertain terms the value of association work in Pharmacy and the need of all pharmacists joining the associations of the profession. He referred to the work of the special committee appointed by the Association to draw up an "Anti-Narcotic Bill" for the state, and said that "Of course this Association cannot go upon record as being opposed to the passage of an Anti-Narcotic Bill, but it should be a sane law and one that treats the Dispensing Physician the same as the Pharmacist." He criticised the lack of uniformity in the state and national Pure Food and Drug Laws," and said that the former should be made to conform to the latter. He praised the work of the Ladies' Auxiliary and complimented its President, Mrs. T. A. Robinson, of Memphis, upon its efforts to make the meetings a success. He thanked the Traveling Men's Auxiliary for their valuable services to the Association. He spoke of the influence of the American Pharmaceutical Association upon National Pharmacy and urged his auditors to join it and to participate in its great work. He referred particularly to the formation of the Women's Section of that Association and urged the wives and daughters of the Tennessee pharmacists to attend the meetings of that section at Nashville. He also recommended that the Association continue its affiliation with the N. A. R. D. The entertainment features of the meeting comprised a banquet given by the Traveling Men's Auxiliary, a barbecue at which the hosts were the Chattanooga Medicine Company and a boat ride given by the Luck Ola Co.

The officers elected for the ensuing year are: President, T. A. Robinson; Vice-Presidents, Henry Oliver, J. A. Lloyd, J. J. Ingalls; Secretary, T. J. Shannon; Treasurer, Hiff Conger.

DELAWARE.

The Delaware Pharmaceutical Association held its twenty-seventh annual session at Wilmington on June 5 last. The meeting was largely attended by pharmacists from every section of the state. Only matters of routine business engrossed the attention of the Convention.

VIRGINIA.

A pleasant feature of the meeting of the Virginia Pharmaceutical Association, which was held at Old Point Comfort, July 8-10, was the extension of an invitation by that Association to the Rhode Island Pharmaceutical Association to meet with the former body at its next annual meeting to be held at Richmond the third Tuesday in September, 1914.

ILLINOIS.

At the meeting of the Illinois Pharmaceutical Association held at Quincy, June 24-27, the principal interest was found in the report of the legislative committee, made by its Chairman, R. E. Dorland, who related the efforts they had made for advanced legislation, much of which had been defeated by the so-called "patent-medicine" interests. The report of the committee was listened to with close attention by the members, who signified their approval at the close of the reading by applause, and by voting Chairman Dorland an honorarium of one hundred dollars for his services. They further testified their appreciation of his efforts by electing him President of the Association for the coming year.

IOWA.

The Iowa Pharmaceutical Association held its meeting at Waterloo, July 8-10, and it was said to be the largest gathering ever held under its auspices. The Convention considered the question of establishing a trade-journal by the Association, in order that the druggists might be properly represented by a paper and voted to increase the dues of the Association to five dollars.

INDIANA.

Lake Wawasee was the gathering place of the Indiana Pharmaceutical Association for their annual meeting held on June 24-26 last. The principal discussion was regarding the recently passed anti-narcotic law of the state, which was strongly commended by all who spoke in relation to it. The members were so pleased with the meeting place that it was decided to hold the meeting of next year at Lake Wawasee.

KENTUCKY.

The Kentucky Association gathered at Mammoth Cave for their annual meeting, June 17-19, and about one hundred and twenty-five members attended its sessions. The meeting discussed the question of establish-

ing a monthly trade journal, and a number of interesting papers were read. The next meeting will be held at Lexington, June 17-19, 1914.

MISSOURI.

One of the important matters which came before the Missouri Pharmaceutical Association at its last meeting at Pertle Springs, June 10-20, was the appointment of a committee to test the assay processes of the Pharmacopœia. The Board of Pharmacy reported that the state has 5387 registered pharmacists and 191 assistant pharmacists. Although the Association has met thirteen times at Pertle Springs, it was voted to hold the convention of next year at the same place, the opening session to be held on the third Tuesday of June.

Mr. John C. Wallace was the object of many congratulations at the meeting of the Pennsylvania Pharmaceutical Association at its annual meeting at Forest Park. While the Convention was in session Mr. Wallace received a telegram notifying him that the legislature had passed the Anti-Narcotic bill which Mr. Wallace had fathered, and the news was greeted with much enthusiasm by the assembly.



JAMES FRANCIS FINNERAN.

The recently installed President of the National Association of Retail Druggists, Mr. James F. Finneran, of Boston, was born in Danielsonville, Conn., July 22, 1867. At an early age he was taken by his family to Hopkinton, Mass., and received his education in the public schools of that town. He entered the drug business in Hopkinton and after an experience of about ten years he came to Boston and entered the employ of the Woodward Drug Co., in whose employment he remained for many years. On the reorganization of that company a number of years ago he became its President, a position he still occupies. The Woodward Drug Co. occupies the lower floor of the Paddock Building, one of the finest office buildings of the city, and it does a large business, perhaps the largest retail drug business in the state, besides doing some traffic in the wholesale line. It employs about forty assistants in all its departments.

Mr. Finneran has always been prominent and active in association work. He has been a member of the N. A. R. D. since its first organization and has been a constant attend-

ant at all of its meetings. He has been a member of the American Pharmaceutical Association since 1906. The same year he joined the Massachusetts State Pharmaceutical Association and immediately became active in its councils. For many years he has been a member of its Legislative Committee and as such his service has been of inestimable value to the pharmacists of the state,



JAMES F. FINNERAN, Boston,
President N. A. R. D.

which usefulness they recognized last June by the presentation to him of a massive silver loving cup of most elaborate design. He was the President of the Massachusetts Pharmaceutical Association for two years and on his retiring from that office he was elected its Treasurer. He has been President of the Boston Druggists' Association and of the Boston Retail Druggists' Association and is a member of the Corporation of the Massachusetts College of Pharmacy. It may be safely said that there is no activity of the druggists within his sphere of influence in which he is not interested and in which he is not recognized as a force.

He is a member of the Legislative Committee of the N. A. R. D. and is also a representative of that organization in the National Drug Trade Conference. His most

prominent penchant is for automobiling, to which pleasure he is most devoted. His family consists of his wife,—a prominent member of the W. O. N. A. R. D., and a young son Jameson. His home is in the pleasant Boston suburb of Everett.

The selection of Mr. Finneran for the Presidency of the N. A. R. D. may be said to have met with the unanimous approval of the country. He will bring to the administration of that high office the same ability and force of character he has always shown in all his work, both private and public, and we congratulate the National Association of Retail Druggists upon the wisdom of its choice.



MID-YEAR MEETING OF THE EXECUTIVE BOARD OF THE AMERICAN DRUGGISTS' FIRE INSURANCE COMPANY.

The regular quarterly meeting of the Executive Board of the American Druggists' Fire Insurance Company was held on August 30th. There were present Messrs. Avery, Beal, Heinritz, Kauffman, Rothwell, Zwick, and Freericks. The Board passed on and approved of all matters and transactions which took place in the second quarter of the year, and also gave directions looking toward the extension of the company's business and its increased usefulness to the drug trade of the country. The business of the company for the first half of the year was found to show a splendid increase over the first half of the preceding year, such increase amounting to \$1,276,484.29 at a premium increase of \$12,955.56.

The total business for the first half of the year amounted to \$6,494,615.33 at a premium of \$66,620.88. The income from securities amounted to \$7,211.94.

The total business in force on the first day of July amounted to \$11,220,134.33 at a premium of \$115,740.26. Of said total business in force there was reinsured \$886,298.50 at a premium of \$10,343.70.

On the first day of July the total assets of the company amounted to \$326,830.75, which included Government, County and Municipal Bonds having a total value of \$303,575.08. On the same day the total liabilities of the company other than reinsurance reserve amounted to \$5,439.33. The reinsurance re-

serve amounted to \$53,061.37. The total assets as shown on July 1st are after having provided for the \$18,000 dividend which was paid on March 1st to the stockholders of the company.

During the first half of the year the fire losses amounted to \$26,009.25. The total expenses amounted to \$21,474.83. The total amount of business reinsured during the same period was at a premium of \$7,408.51.

The company saved its policy-holders during the first six months of the year in premium cost the sum of \$22,206.96.

At its August meeting the Executive Board also approved the purchase of \$6000 Non-Taxable Cincinnati Bonds, which was made in July, and authorized the purchase of an additional \$5000 of Cincinnati bonds.

The Pharmacist and the Law

ABSTRACT OF LEGAL DECISIONS.

STAMP TAX—PAYMENT UNDER DURESS.
A manufacturer of chemicals, while awaiting a decision as to whether ichthyol was an un-compounded chemical not subject to the war revenue stamp tax, bought and affixed stamps voluntarily. It was held that he could not recover the value of the stamps used. When the decision was rendered the manufacturer was satisfied that ichthyol was un-compounded and not taxable. He therefore ceased to affix stamps to the containers of the preparation. This being discovered, revenue officers insisted that the material was taxable and that the manufacturer should pay a sum equivalent to the face value of stamps which the government claimed should have been affixed, which the plaintiff subsequently did. It was held that the payment was voluntary, not under duress, and therefore could not be recovered. The manufacturer again began to affix the stamps and filed a protest with the government against the imposition of the tax, past and future, notifying the government that it was affixing the stamps under duress. It was held that this notice was a sufficient protest to entitle the manufacturer to recover the value of stamps affixed subsequent to the same. The tax was paid not